

WORK EXPERIENCE

ProColombia, *part of the Ministry of Commerce, Government of Colombia* (www.procolombia.co)

Trade Advisor, ProColombia India and the Middle East (October 2017 - Present)

- Advise on matters related to trade in non-mineral products from Colombia to India and the Middle East, specifically in agribusiness, manufacturing, chemicals and healthcare, services and fashion, managing a portfolio of trade worth more than US\$ 100 million annually

Confederation of Indian Industry (CII), *India's leading business association* (www.cii.in)

Project Officer, Latin America & the Caribbean (LAC) (October 2015 – October 2017)

- Led the LAC desk, set up the CII India Business Forum for the LAC region, organized the India-LAC Conclave, hosted Ministerial delegations, and organized business delegations to the LAC region

Gateway House, *a Mumbai-based foreign policy think tank* (www.gatewayhouse.in)

Senior Researcher/Web Editor/Delhi Representative (April 2011–July 2014)

- Researched India-Latin America relations and Latin American political economy; managed, edited and created content for the Gateway House website; wrote and edited the weekly, members-only newsletter with Gateway House's co-founders

AIESEC, *the world's largest youth-run organization, based in 127 countries*, www.aiesec.org

Vice President, AIESEC Peru, Lima, Peru (2008–2010)

- Developed AIESEC Peru's Work Abroad national program; led five departments; coordinated national projects between companies, non-profits and universities; on-site project planning in six Brazilian cities

TEACHING & RESEARCH EXPERIENCE

Universidad Externado, *a Colombian research university established in 1886* (www.uexternado.edu.co)

Visiting Professor, Seminarios Internacionales/International Seminars (July 2017)

- Taught a week-long course, in the Spanish language, to MBA and graduate students, titled "Asia: Economic partner and investment destination for Latin America"

ESAN University, *the first Graduate School of Business in Spanish-speaking Latin America* (esan.edu.pe)

Visiting Professor, Semana Internacional/International Week (January 2017)

- Taught two 15-hour courses to MBA and graduate students, titled "India: An important commercial partner and destination for exports" and "Latin American companies in Asia: Cases of successes and failures." Both courses were conducted in the Spanish language.

Stanford University, *one of the world's leading research & teaching institutions* (www.stanford.edu)

Course Assistant, Center for Latin American Studies (January 2015–April 2015)

- Prepared, edited and presented material for a course on education in Brazil with Tinker Visiting Professor from Brazil, Professor Emerita Petronilha Beatriz Gonçalves e Silva

Partial list of participation in panel discussions and research presentations:

1. Panelist at the Seminar on ‘Experiences and opportunities for internationalization of Latin American SMEs with India,’ organized by the Latin American and Caribbean Economic System (SELA), an inter-governmental regional organization, 23-24 January 2020 ([link](#))
2. Presentation at the seminar on ‘Taking Stock of India-Latin America and the Caribbean Relations,’ Indian Council of World Affairs, India, 08-09 August 2019 ([video link](#), 12:00 – 26:30)
3. Presentation at the seminar on ‘Doing Business with LAC,’ organized by the Mahratta Chamber of Commerce, Industries and Agriculture, India, 12 January 2018
4. Panelist at the 10th All India China Studies Conference, ‘India-China-Latin America Engagement in the 21st Century: Challenges and Opportunities,’ organised by the Institute for Chinese Studies (ICS), New Delhi and Goa University between 12-14 December 2017
5. Panelist at the El Salvador Investment Summit, organized by PROESA, Government of El Salvador and the Inter-American Development Bank, 28-30 March 2017 ([link](#))
6. Presentation at the International Conference on “Focus Latin America: The Need for an Effective Programme,” Indian Council of World Affairs, India, 24-25 October 2016 ([link](#))
7. Lecture on ‘China and India on the LAC region, jostling for space,’ at the Foreign Service Institute, Ministry of External Affairs, Government of India, 22 January 2016
8. Awarded the *Stanford Global Studies Global Perspectives Award*, by Stanford University, which provided fully-funded travel to Peru and Brazil, to research the India-Latin America relationship, 2015 ([link](#))

EDUCATION

Stanford University, United States

Master of Arts in Latin American Studies, (GPA 3.96/4.00), 2015

University of Mumbai, India

Bachelor of Mass Media (Journalism major), graduated First Class, 2008

PUBLICATIONS (*Partial list below; full list available at <https://harishesh.contently.com>*)

1. Book Chapter: “Indian Foreign Policy: The Rise of the South and Indo-LAC Relations” with Ambassador Jorge Heine, in *Understanding Transition in South Asia Economy, Politics and Society*, 2019, 265-289. ([PDF](#))
2. Report titled ‘India-Venezuela Relations: A Case Study in Oil Diplomacy,’ published by the Wilson Center, February 2019 ([Wilson Center](#))
3. Book Chapter: “Recasting South-South Links” with Ambassador Jorge Heine, in *Latin America and the Asian Giants: Evolving Ties with China and India*, edited by Riordan Roett and Guadalupe Paz (SAIS, Johns Hopkins University), Brookings Institution Press, 2016, 37-59. ([PDF](#))
4. ‘How to avoid the primarization of trade,’ published by the Inter-American Development Bank in the *Integration and Trade Journal*: Volume 21: No. 43: December, 2017 ([IDB](#))
5. Interview in *World Politics Review* on India-Latin America relations ([World Politics Review](#))
6. Giving India-Mexico trade a push ([Business Standard](#))
7. India’s Rising Presence in Latin America ([Americas Quarterly](#))
8. Indian Pharma in Latin America: A strategic engagement ([Revista Zero](#) journal, pg. 48)
9. Latin America’s experience with CCTs & lessons for India ([Gateway House](#), [Global Americans](#))

ADDITIONAL INFORMATION

Languages: English (Native), Spanish (Fluent), Tamil (Native), Hindi (Intermediate), Portuguese (Basic)

References (upon request): Ambassador R. Viswanathan, Ambassador Neelam Deo, Ambassador Jorge Heine